

# TRANONT RESIDUAL COMPENSATION PLAN



Tranont offers the best commission payout plan in the industry with its DUAL Compensation plan features. The Tranont Compensation plan includes **UNLIMITED Depth** for the Tranont Volume bonus, which can provide you with a truly **RESIDUAL INCOME**. The Tranont Life Compensation includes **DYNAMIC COMPRESSION** for the Agent Base Shop Compensation which lets you take advantage of **LEVERAGED SALES**. Tranont also offers a **JEEP BONUS** that is unmatched in the industry and accessible for a successful beginner as well as payments to your retirement fund! Enjoy these benefits and more with our **SEVEN COMMISSION GENERATORS** within the plan. At Tranont, we believe that our success is measured by how much income we generate for you.

The following are the details associated with the Tranont Compensation Plan:

## 1 COMPENSATION

## 2 RANK REQUIREMENTS

Rank	RAC Bonus	Volume Bonus	Jeep Bonus	Leadership Bonus Pools	Max Pools	Life Bonus	Preferred Contract %
Associate	\$30	-	-	-	-	-	30
Executive	-	\$100	-	-	-	-	30
Financial Consultant (FC)	\$5	\$100	\$500	-	-	-	40*
1 Star FC	\$10	\$200	\$500	-	-	-	40*
2 Star FC	\$15	\$300	\$500	-	-	-	40*
Senior Financial Consultant (SFC)	\$20	\$500	\$500	4% - 1 Share	\$700	\$100	50*
1 Star SFC	\$40	\$1,200	\$500	4% - 2 Shares	\$1,000	\$200	50*
2 Star SFC	\$50	\$3,500	\$500	4% - 3 Shares	\$2,000	\$300	50*
3 Star SFC	\$60	\$5,500	\$500	4% - 4 Shares	\$3,000	\$500	50*
Regional Financial Specialist (RFS)	\$35	\$10,000	\$500	4% - 5 Shares	\$4,000	\$500	60*
Vice President	\$30	\$12,000	\$500	9% - 1 Shares	\$5,000 + \$4,000	\$500	77*
Senior VP	\$20	\$15,000	\$500	9% - 2 Shares	\$10,000 + \$4,000	\$500	77 + 1**
President	\$10	\$20,000	\$500	9% - 3 Shares	\$30,000 + \$4,000	\$500	77 + 2**
CEO	\$5	\$25,000	\$500	9% - 4 Shares	\$100,000 + \$4,000	\$500	77 + 3**

Rank	PV	Tranont Volume*	Personal Sponsored	Max Leg %
Associate	-	-	-	-
Executive	100	300	3^	-
Financial Consultant (FC)	100	1,200	3	65
1 Star FC	100	2,500	3	60
2 Star FC	100	5,000	3	60
Senior Financial Consultant (SFC)	110	7,500	4	50
1 Star SFC	120	10,000	4	50
2 Star SFC	130	20,000	4	50
3 Star SFC	140	40,000	5	45
Regional Financial Specialist (RFS)	150	80,000	6	40
Vice President	160	120,000	7	40
Senior VP	170	200,000	8	40
President	180	400,000	9	40
CEO	None	1,000,000	10	40

\*Must meet TranontLife minimum rank requirements to increase life percentages – see TranontLife Compensation Plan

\*\*Additional percent 1<sup>st</sup> Generation Override

^Associate must be active to qualify at the Associate rank

\*Does not include TranontLife Volume



# TRANONTLIFE COMPENSATION PLAN

## 3 AGENT BASE SHOP COMPENSATION

Rank	Preferred Contract %
Agent	Up to 30
Financial Consultant (FC)	Up to 40
Senior Financial Consultant (SFC)	Up to 50
Vice President	Up to 77
Senior VP	Up to 77 + 1*
President	Up to 77 + 2*
CEO	Up to 77 + 3*

\*Additional percent 1<sup>st</sup> Generation Override

## 4 BASE SHOP OVERRIDES

Level	Override %
1 <sup>st</sup> Generation Override	15
2 <sup>nd</sup> Generation Override	8
3 <sup>rd</sup> Generation Override	4
4 <sup>th</sup> Generation Override	2
5 <sup>th</sup> Generation Override	2
6 <sup>th</sup> Generation Override	1

## 5 BASE SHOP GUIDELINES – AGENT ONLY

Agent	Financial Consultant	Senior Financial Consultant	Vice President
<ul style="list-style-type: none"> <li>Personal Life License</li> </ul>	<ul style="list-style-type: none"> <li>3 Team Life Licenses (Active)</li> <li>7,000 Team Points</li> <li>3,000 Personal Points</li> </ul>	<ul style="list-style-type: none"> <li>10 Team Life Licenses (Active)</li> <li>3 Licenses Separate Legs</li> <li>30,000 Team Points</li> <li>7,500 Personal Points</li> <li>50% Max Leg % Rule with Licenses and Points</li> </ul>	<ul style="list-style-type: none"> <li>15 Team Life Licenses (Active)</li> <li>150,000 Team Points</li> <li>10,000 Personal Points</li> <li>50% Max Leg % Rule with Licenses and Points</li> <li>Maximum 50% Personal Points</li> <li>Requirements met in 3 Rolling Months</li> </ul>

**Senior Executive Ranks**

**Senior VP**  
Three - 1<sup>st</sup> Generation VP's - 250,000 Points Base thru 1<sup>st</sup>, 3 Consecutive Months

**President**  
Six - 1<sup>st</sup> Generation VP's - 500,000 Points Base through 1<sup>st</sup>, 3 Consecutive Months  
or  
750,000 Points Base through 1<sup>st</sup>, 3 Consecutive Months

**CEO**  
Nine - 1<sup>st</sup> Generation VP's - 750,000 Points Base through 1<sup>st</sup>, 3 Consecutive Months  
or  
1,250,000 Points Base through 1<sup>st</sup>, 3 Consecutive Months

